

Trusted in Enabling a Better Healthcare

Company Profile



Group Structure



Distributor
of pharmaceuticals,
medical devices, and
health products for both
regular and JKN (BPJS)
market in Indonesia
Est. 1980



Marketing and Sales
of pharmaceutical
and medical devices
Est. 1981



Distributor
of pharmaceuticals
and health products
in Cambodia
Est. 2018



Manufacturer
of medical
devices
Est. 2018



Digital Initiative
pharmacy
aggregator
Est. 2022

At a Glance

Argon Group Highlights:



Indonesia's leading healthcare distributor with 42+ years of expertise.



500+ years of accumulated partnership with world-class principals.



Robust product portfolio across pharmaceuticals, consumer health products and medical devices.

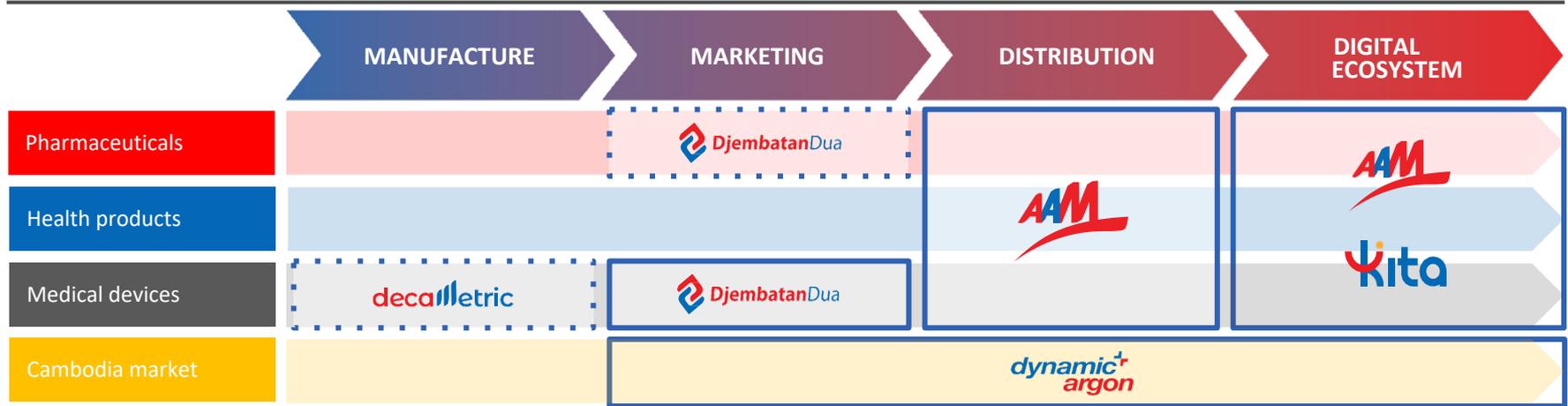


Covering Indonesia, the largest healthcare market in SEA and having footprint in Cambodia.



Driving B2B2C digital healthcare ecosystem.

Our business model



 Future business

Mission and Vision

CORE PURPOSE



Trusted in enabling
**a better
healthcare**

VISION



**A trusted
global
healthcare
group**

of companies to provide
significant added values
for our customers and
business partners

MISSION



We strive to be an indispensable healthcare group of companies by:

- Providing a **robust supply chain** and a **vast distribution network**
- Applying **state-of-the-art-systems** and **information technology**
- Providing **good quality products** to fulfill our consumers' needs
- Building **purpose-led talents**

VALUE



- **Strive for Excellence**
- **Act Professionally**
- **Deal with Care**

Milestones

Over 40 years of operation, Argon Group has evolved into an integrated distribution platform with nationwide presence in Indonesia across wide range of products.

1980-1989

- **1981**  DjembatanDua was acquired to strengthen our distribution coverage in Indonesia.
- **1980** :  was incorporated as a trading company.

1990 - 1999

- **1996** : AAM was repositioned as a **partner to global healthcare players**. AAM expanded into **medical devices distribution**.

2000 - 2009

- **2009** : NDC was operated.
- **2005** : AAM expanded into **consumer health product distribution**.
- **2003** : AAM implemented ERP and launched analytical business platform.

2010 - 2019

- **2018** :  was established in Cambodia, marking its **first international footprint**.
- **2011** : Medela Potentia was established as a **holding company of Argon Group**. AAM expanded into **specialty product distribution**. DD launched Stardec brand.
- **2010** : DD was repositioned as a **sales & marketing arm of medical devices**.

2020 - Present

- **2022** :  was established as a **pharmacy aggregator**  Goapotik to capture growing demand from e-commerce.
- **2020** :  was established as a **medical devices manufacturer**.

Our Distribution Network

We have established a nationwide distribution network in Indonesia and a footprint in Cambodia

Indonesia

Our infrastructure

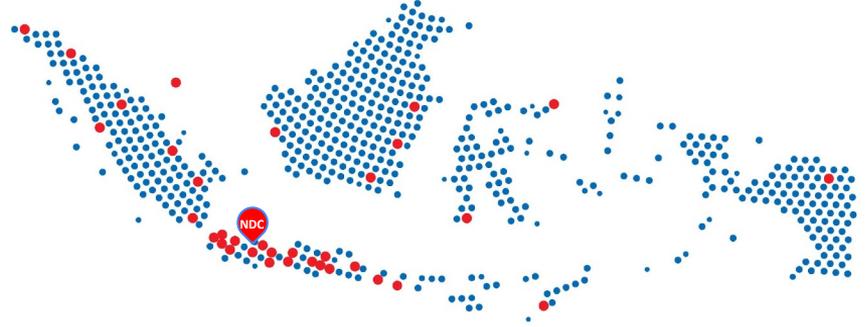
- 36** Branches +
- 11** Representatives Office
- 1** National Distribution Center (NDC)
- 33** Retail Warehouses
- 860** Sales force

Our capacity

- 75,000 sqm** storage capacity
- 2,000 sqm** cold chain capacity

Our touch points

- | | |
|---|---|
|  >3,500
Drugstores |  >16,000
Pharmacies |
|  >40,000
Modern Trade |  >2,000
Government Institutions |
|  >2,900
Hospitals |  >500
PBF & PAK |
|  >5,500
Others | |



Powered by



Our strong commitment to highest compliance



Cambodia

Our infrastructure

- 3** Branches
- 1** National Distribution Center (NDC)
- 1** Retail Warehouses
- 29** Sales force

Our capacity

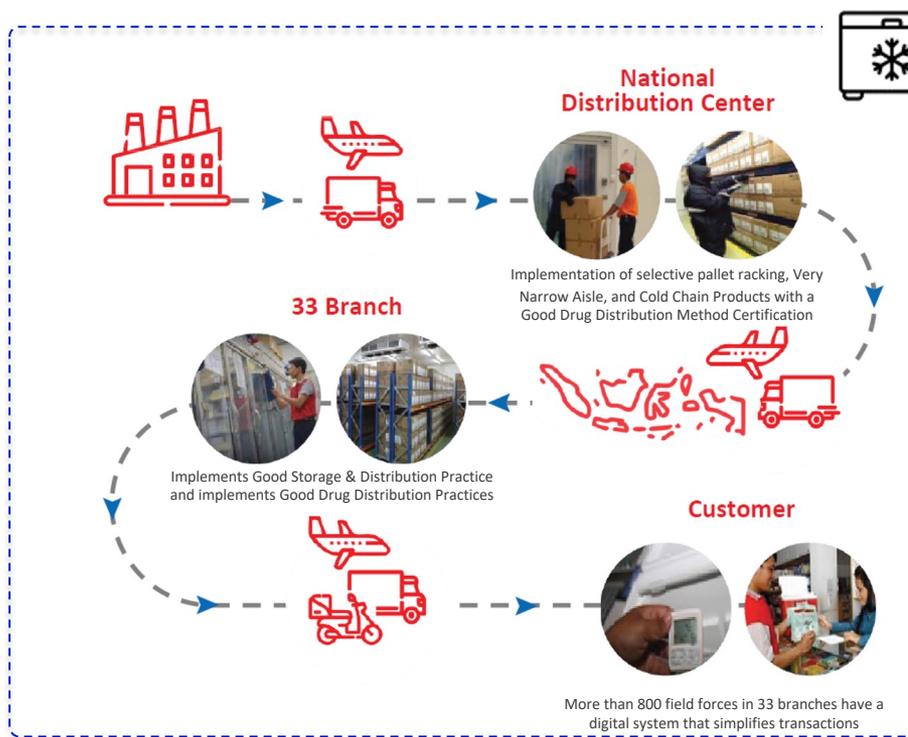
1,800 sqm storage capacity



CONFIDENTIAL

Our Distribution Network

With more than 25 years experience providing robust cold supply chain system to guarantee quality product to our end customers



- Robust and reliable end-to-end distribution system with cold supply chain system maintaining product quality for customers across Indonesia
- 75,000 m3 storage capacity
- 2,000 m3 cold chain capacity



- ✓ Validated / Inspected
- 🌡️ Temp logger
- 🔒 Secured
- 🔔 Alarm
- 📍 GPS
- 🔋 Dual power supply
- 👍 Customer Confirmation



Through the spirit of **CARE** for our
Customer, **TRUST** in mutual partnerships,
we grow the business together **PROFESSIONALLY**

www.argon-group.com

