

# Trusted in Enabling a Better Healthcare

Company Profile



# Group Structure



## Distributor

of pharmaceuticals,  
medical devices, and  
health products for both  
regular and JKN (BPJS)  
market in Indonesia

**Est. 1980**



**DjembatanDua**



**Marketing and Sales**  
of pharmaceutical  
and medical devices  
**Est. 1981**



## Distributor

of pharmaceuticals  
and health products  
in Cambodia  
**Est. 2018**

**deca**  **metric**



**Manufacturer**  
of medical  
devices  
**Est. 2018**



**Digital Initiative**  
pharmacy  
aggregator  
**Est. 2022**

# At a Glance

## Argon Group Highlights:



Indonesia's leading healthcare distributor with 42+ years of expertise.



500+ years of accumulated partnership with world-class principals.



Robust product portfolio across pharmaceuticals, consumer health products and medical devices.

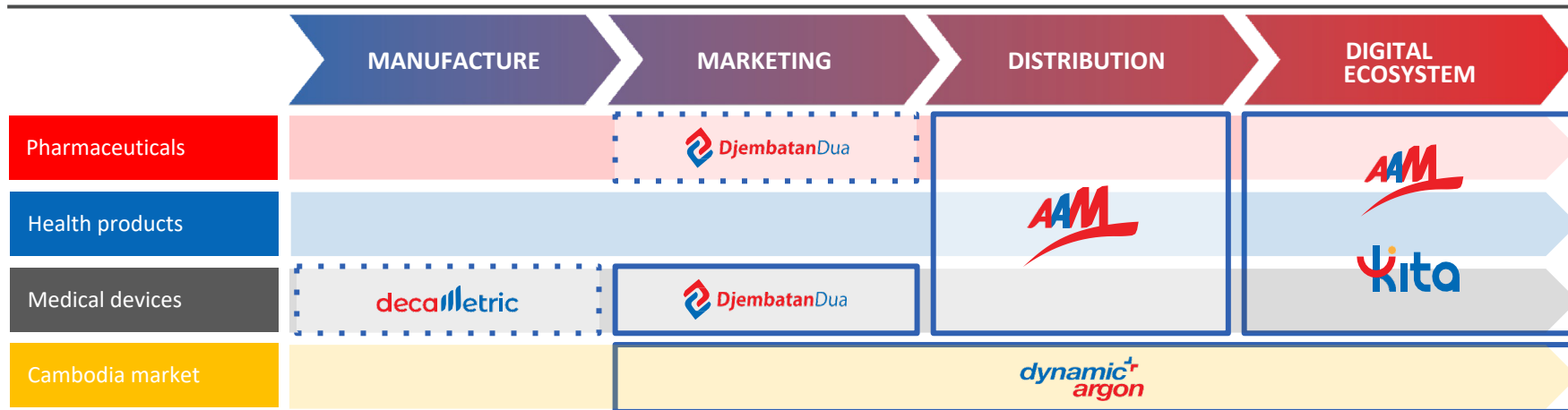


Covering Indonesia, the largest healthcare market in SEA and having footprint in Cambodia.



Driving B2B2C digital healthcare ecosystem.

## Our business model



 Future business

# Mission and Vision

## CORE PURPOSE



Trusted in enabling  
**a better  
healthcare**

## VISION



**A trusted  
global  
healthcare  
group**

of companies to provide  
significant added values  
for our customers and  
business partners

## MISSION



We strive to be an indispensable healthcare group of companies by:

- Providing a **robust supply chain** and a **vast distribution network**
- Applying **state-of-the-art-systems** and **information technology**
- Providing **good quality products** to fulfill our consumers' needs
- Building **purpose-led talents**

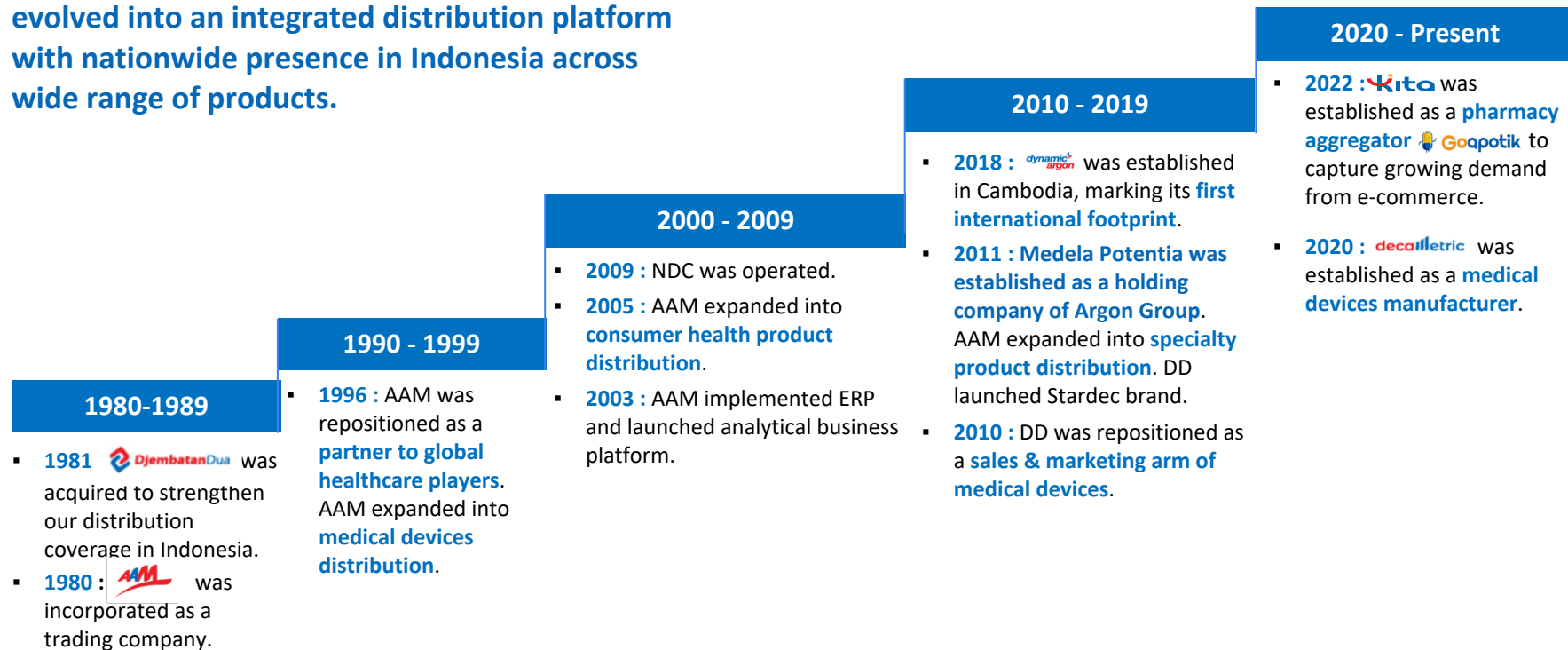
## VALUE



- **Strive for Excellence**
- **Act Professionally**
- **Deal with Care**

# Milestones

Over 40 years of operation, Argon Group has evolved into an integrated distribution platform with nationwide presence in Indonesia across wide range of products.



# Our Distribution Network

We have established a nationwide distribution network in Indonesia and a footprint in Cambodia

## Indonesia

### Our infrastructure

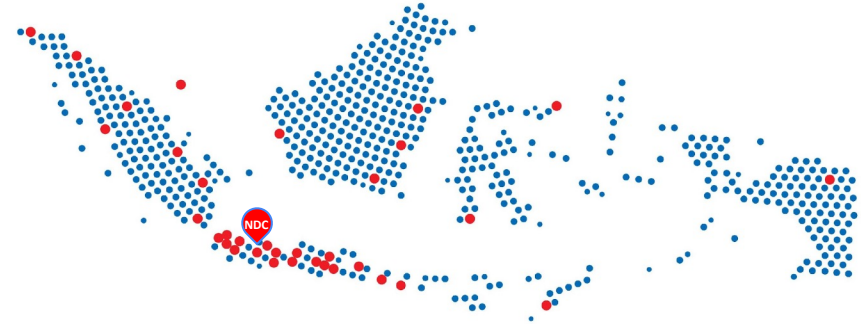
- 36** Branches +
- 11** Representatives Office
- 1** National Distribution Center (NDC)
- 33** Retail Warehouses
- 860** Sales force

### Our capacity

- 75,000 sqm** storage capacity
- 2,000 sqm** cold chain capacity

### Our touch points

- |   |                                   |   |   |
|---|-----------------------------------|---|---|
|  | <b>&gt;3,500</b><br>Drugstores    |  | <b>&gt;16,000</b><br>Pharmacies             |
|  | <b>&gt;40,000</b><br>Modern Trade |  | <b>&gt;2,000</b><br>Government Institutions |
|  | <b>&gt;2,900</b><br>Hospitals     |  | <b>&gt;500</b><br>PBF & PAK                 |
|  | <b>&gt;5,500</b><br>Others        |   |   |



### Powered by



### Our strong commitment to highest compliance



## Cambodia

### Our infrastructure

- 3** Branches
- 1** National Distribution Center (NDC)
- 1** Retail Warehouses
- 29** Sales force

### Our capacity

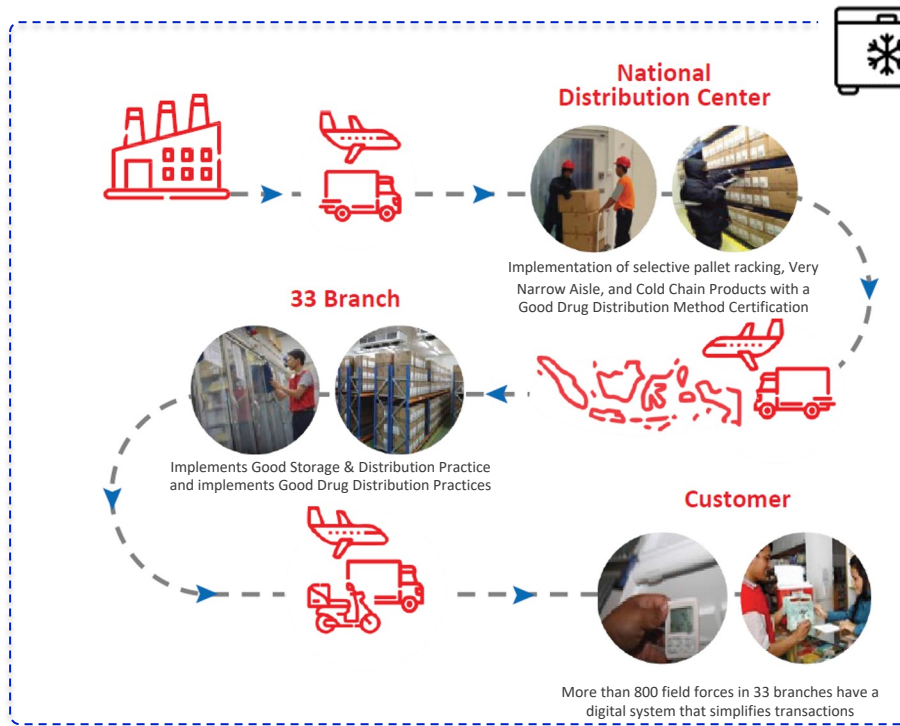
- 1,800 sqm** storage capacity



**CONFIDENTIAL**

# Our Distribution Network

With more than 25 years experience providing robust cold supply chain system to guarantee quality product to our end customers



- Robust and reliable end-to-end distribution system with cold supply chain system maintaining product quality for customers across Indonesia
- 75,000 m3 storage capacity
- 2,000 m3 cold chain capacity



- ✓ Validated / Inspected
- 🌡️ Temp logger
- 🔒 Secured
- 🔔 Alarm
- 📍 GPS
- 🔋 Dual power supply
- 👍 Customer Confirmation





Through the spirit of **CARE** for our  
Customer, **TRUST** in mutual partnerships,  
we grow the business together **PROFESSIONALLY**

[www.argon-group.com](http://www.argon-group.com)

